

Training Course on Obtaining & Selecting Offers for purchase concluded

Emphasis on Supply Strategy & Supply Targets

DCCI Director Mr. Sayed Habibur Rahman laid emphasis on knowing the process of obtaining and selecting offers to face the challenges of post-MFA era. He said this at the Closing Ceremony of the training course on 'Obtaining & Selecting Offers', one of the modules of ITC's IPSCM Diploma course, organized by the DCCI Business Institute on March 31, 2007 at the Institute's premises. He told that things are rapidly changing and becoming harder. Mindset of people has also been changed.

In order to face global competition under WTO, the entrepreneurs need to become cost effective in the production adding that buying is very important in this respect. If any business firm gives the cost effective input i.e. right material at the right time at right prices, they can produce the competitive products. He reminded the participants that cheaper item may not always be cost-effective. He pointed out that company activity starts with buying. He cautioned that there are some suppliers who speak very well but supply substandard things.

Resource person of the course Mr. Akbar Hassan & Deputy Secretary (Training) Mr. Jawadur Rahman Choudhury were present on the occasion. Assistant Secretary (Training) & Course Coordinator Mr. Md. Mahamud Hasan Shamim moderated the ceremony.

The course aimed at familiarizing the topics: The framework for obtaining and selecting offers, Methods of obtaining offers, Criteria to evaluate offers, How many suppliers to select, The process of obtaining & selecting offers, the tendering process, preparing the tender invitation package and so on.



DCCI Director Mr. Sayed Habibur Rahman (sitting Middle), Resource Person Mr. Akbar Hassan (Right) & Deputy Secretary (Training) Mr. Jawadur Rahman Choudhury (Left) are seen along with the participants in the Closing Ceremony of the Training Course on 'Obtaining & Selecting Offers' organized by the DCCI Business Institute (DBI) on March 31, 2007 at the Institute's premises.